

THE DIFFERENCE IS IN THE DETAILS

*PRIME AIR & OCEAN CARGO*



# EASY, ORGANIZED AND TIMELY

By teaming with Prime Air & Ocean Cargo, you avoid the need to juggle multiple service providers all over the world. Big or small – whether it's one box, one pallet or a company-wide logistics management operation – Prime Air & Ocean Cargo does everything you need. We know that for every successful operation, the difference is in the details. PA&OC customers benefit from our extensive experience and knowledge of the transportation requirements of all major industries in creating logistics solutions to suit customer needs all over the globe.

PA&OC organizes and optimizes a comprehensive plan to get your cargo from point of origin to its final destination. Our experienced and friendly staff points out every opportunity to shorten the process, cut transfer times, and move paperwork efficiently and cleanly. There is no company better at anticipating complications and solving logistical hurdles as they arise. Shipping with Prime Air & Ocean Cargo is easy, organized and timely.



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# THE HIGHEST PROFESSIONAL STANDARDS

Prime Air & Ocean Cargo is a Bonded Common Carrier and a licensed Ocean Transport Intermediary (OTI), as well as an NVOCC. We comply with all federal regulations, maintain bonds and applicable insurance policies, and train our employees to the highest technical standards.

We offer

- Warehousing and inventory
- Handling
- Packaging and crating
- Pick-ups
- Consolidation
- Air charters
- Customs, dispatch and logistics integration
- Perishables expertise
- Hazardous goods certification
- Cold storage
- Real-time track and trace capabilities

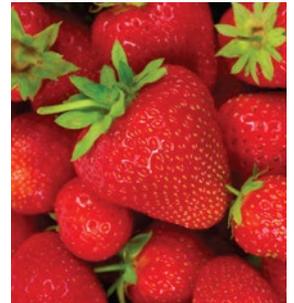


# THE DIFFERENCE IS IN THE DETAILS

Commodities we ship include electronics, perishables, pharmaceuticals and machinery. We are fully licensed and experienced in the handling of hazardous goods. "We are very picky about the details," Mr. Zambrano says. "It makes us different from our competitors."

Prime Air & Ocean Cargo is a leader in the freight forwarding market. Our global network of offices creates a competitive advantage for our transportation and logistics services. Through our online tracking and tracing application, we provide customers with shipment information, door-to-door document visibility and data extraction capabilities.

At our Miami facility, a 10,000 ft<sup>2</sup> warehouse and handling facility allows PA&OC to offer a complete menu of logistics services, including crating and packing, consolidation, warehousing and inventory and even cold storage and bonded warehousing off-site. Other PA&OC offerings include pick-ups nationwide, charter cargo flights and complete, licensed OTI services.



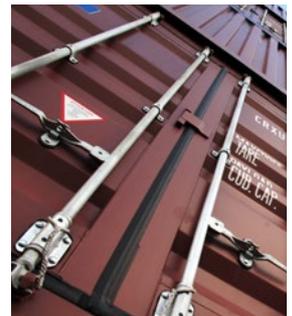
# COMPANY HISTORY

Roger Paredes, President of PA&OC, and his partner, Omar Zambrano, General Manager, got their start shipping flowers from Ecuador to Miami and Amsterdam. Today, Prime Air & Ocean Cargo has grown to offer complete logistics services worldwide for all types of cargo.

When they first partnered in Ecuador in 2001, Mr. Paredes and Mr. Zambrano were a General Sales Agent for airlines, representing airlines such as Atlas and Centurion Cargo. In Ecuador, perishables are 90% of exports. In 2004, Mr. Zambrano came from Ecuador to Miami to expand the business into freight forwarding. They changed their name from Prime Air to Prime Air & Ocean Cargo.

“Our carrier background and start in the perishables sector helps us understand all the variables in the supply chain,” says Mr. Paredes. “It makes it easier to work with air carriers because we know how they operate, how to prepare the cargo, and what happens if a plane is delayed. We emphasize that experience with our customers. We also want them to know we are here 24/7 if something is urgent. We don’t wait until 9 am the next day to answer something important.”

Prime Air & Ocean Cargo now has offices in Miami, New York and Quito, as well as a subsidiary in Amsterdam. Prime Fresh Handling is located at Schiphol Airport, and specializes in perishables handling at the gateway to Europe.



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